

# Alibaba: How Jack Ma Created His Empire (Jack Ma's Way, best quotes, alibaba, china, business) (Dropshipping, business, amazon, selling, Jack) (Volume 1)

Brad Clark

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### Alibaba

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How Jack Ma Created His Empire (Jack Ma's Way, best quotes, business secrets, make money, startup, investing, tips and tricks, business plan)

Jack Ma is a man who does not see failure as an option, not a final one anyway. Ma has been through more failure than success in his life, we just don't hear much about it because his success has been so big! Ma's education through failure more than traditional channels has shaped a man that is globally savvy, compassionate and fiercely passionate about entrepreneurship. He recently shared with Charlie Rose, 'I failed a key primary school test 2 times, I failed the middle school test 3 times, I failed the college entrance exam 2 times and when I graduated, I was rejected for most jobs I applied for out of college.' (Ma was one of 5 applicants to the police force and the only one to be rejected. Then there is the application as one of 24 applicants to be a KFC manager and also be rejected. 'I applied for Harvard ten times, got rejected ten times and I told myself that 'Someday I should go teach there.' Even in the early success of Alibaba Ma was told by Silicon Valley venture capitalists that his business model was wholly unprofitable and he was sent back to China unfunded. In the face of all this adversity Ma did not give up, give in or blame, he just continued to try.

### In the following chapters we will explore the life and business of Alibaba's amazing, Jack Ma:

- Early Life
- Education
- Inspiration & Business
- Alibaba Begins
- Alibaba as an IPO
- Views Accomplishments & Personal Life
- Conclusion

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