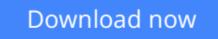


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William J. Lippman



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More and more business owners are recognizing that commercial condominiums are an inviting, profitmaking alternative to commercial leases. PLI s Condominium and Co-op Deskbook: A Practical Guide to Residential and Commercial Properties gives you the comprehensive coverage of commercial condos that helps you to capitalize on this important business option. This practical, easy-to-read guide explains the legal, business, financial, and tax advantages of commercial condos to unit owners, as well as all the lender and tenant issues and drafting concerns that must be considered to make these agreements work. Condominium and Co-op Deskbook also takes you step by step through residential condo and co-op deals, including such issues as document review, inspections, financing terms and options, drafting and negotiating contracts of sale, carrying out duties and preparing necessary documents for closing, settling major issues before closing, and handling post-closing details. Included are timesaving sample forms that help ensure all the necessary documentation is done right.

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