



Sculpting Hillside with Decorative Concrete

Tom Ralston

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Over 250 inspiring images and engaging text cover the techniques necessary to successfully sculpt any hillside and enhance backyards with concrete. Contractors will feel empowered to unleash their inner artists. Designers will become inspired to create hillside expanses. Among the projects explored are beautiful, curved stairways, lit walls, raised patios, fire pits, and built-in seating that transform bland backyard slopes into view-commanding getaways. Further inspiration is provided by a gallery of spectacular completed projects. For the contractor, Ralston shares wisdom from years of business experience and training to help readers navigate the various challenges they face. The author explains design development, bid building, and suggests how to translate those into contracts. Also emphasized here are ways to make projects profitable by keeping them in line with the initial bid. Also reviewed are ways to keep clients happy by involving them throughout the project, and how to document your work as you go.

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